

Meet Rhonda Jones Sparks



Rhonda Jones Sparks is the Founder & President of RJS Leadership Coaching. She is a leadership coach, consultant, facilitator, trainer, and motivational speaker. She specializes in Strategic Organizational Development, Leadership Coaching,

Performance Management, and key aspects of Executive, Management, and Team & Personal Effectiveness.

She brings over 25 years of personal experience in a wide range of operational, management and leadership roles in a global Fortune 500 corporation, plus several years of experience coaching leaders in non-profit, faith-based, academic and government organizations. She is recognized for her ability to engage diverse individuals and deliver powerful training. She is a Certified Leadership Coach, a licensed and certified trainer and distributor of the reliable DiSC®-based assessments and training instruments from Inscape Publishing, and a certified trainer for the exclusive Influencing Options programs. Through her courses, Rhonda will...

- Provide world-class content, tools, and resources to help drive performance.
- Bring expertise in a broad range of trends, best practices, and new ideas.
- Share the benefit of extensive experience in collaborating with individuals and teams to achieve goals.
- Help you overcome the challenges of achieving high individual performance.
- Help you create and sustain high-performing teams.
- Accelerate performance and results through learning.

What Clients Have To Say...

Rhonda's work with us did not include just a presentation of theory, but her active walk with us through implementation and beyond. Rhonda is a delight to work with, a great storyteller, entertaining presenter, and someone who really knows her stuff!"

- Susan Crow, President & CEO, ASP

Rhonda is one of the most dynamic trainers we've ever hired! She brings heart and vitality to a room. Thank you for bringing out the "human" side of our management team!

-Brandi Matson, Assistant Vice President, Training, EdFinancial Services

As the new customer service manager, my initial priorities were on team building, enabling employee empowerment, and changing the culture to become more customer-centric (increasing customer satisfaction).

"Influencing Skills" training is what I needed to help establish a common vision, language, and common behavior expectations for my team, in order to drive these initiatives. Everyone one of my team members, including myself, participated in the training session. It was hugely successful and was well received by everyone. A number of my CSR's commented that they were able to apply the skills immediately when interacting with customers. We may not always get it right but we now have a standard that guides our daily behavior when interacting among ourselves or with customers that has really made a difference. I can't say enough about the quality of the training, material, and Rhonda as the trainer. She is excellent. I highly recommend Rhonda and Influencing Skills to anyone leading a team.

- Carmen Lichty, Customer Relations Manager, NU

TRAINING SERVICES



Specializing in the development of Leaders & Organizations

Church & Faith-Based
Non-Profit & Service
Academic & Government
Small Businesses
Mid- to Large-size Companies



Rhonda Jones Sparks
Leadership Coach

Phone:
(865) 769-7510

Email:
info@rjsleadershipcoaching.com

Website:
www.rjsleadershipcoaching.com

Organizations are made up of people who need to work together to accomplish the mission. The degree to which they are able to build strong relationships—with one another and in the processes whereby work gets done—will dictate the organization's results...negative or positive...bad or good...marginal or phenomenal.

RJS Leadership Coaching provides a blueprint for building Sustainable Organizations...

1. Develop Leaders

We specialize in the development of leadership capability at all levels of the organization.

2. Build Relationships

We put special emphasis on the relationships between people and processes key to achieving your desired results.

3. Achieve Results

We not only solve the problems of today; we also build your capacity to meet future challenges on your own.

Features

Leadership Development

- Leadership is a skill set, which can be learned and improved. With these courses, you will gain understanding for the dimensions of leadership and learn and practice the skills to excel in all aspects of leadership: Organizational, Team, and Personal.

Management Development

- Today's leader/managers must not only control, direct, guide, and advise others, they must also inspire, and focus team members on the mission, vision and strategy, while removing the de-motivators that might become obstacles to success. These courses will help you hone the skills essential to leading your team to higher levels of productivity and success.

Teambuilding

- Organizations are relying more and more on teams to innovate, problem solve, produce, and compete at the speed of change. In order to create the high performance teams required in today's competitive market, people need to know how to work together more effectively. These Teambuilding programs will unleash the power of high performance teams in your organization.

Sales & Customer Service Professionals

- To be effective and successful, sales & customer service people need to know how to connect better with their customers. These programs will help them learn to communicate better and improve their sales relationships.

Communication

- Most employee satisfaction surveys will list communication as an area in which most organizations could use some improvement. These improvement programs will help participants better understand and improve this fundamental skill.

Conflict Management

- These straightforward Conflict Management programs help people develop the understanding and self-awareness necessary to resolve interpersonal conflict, in addition to helping people learn how to effectively confront distressing situations in such a way that it actually improves the relationship and builds a stronger foundation for the future.

Interpersonal Skills & Attitudes

- Our attitudes lead to our personality and behaviors, which during the course of our daily living are directly responsible for the types of relationships we build and the results we generate, either positive or negative. These courses will create attitude-awareness, understanding, self-confidence, and the skills to harness this power and begin to make intentional progress toward our work and life goals.

Personal Development

- The roots of success, in both work and life, can always be traced back to the nature and quality of our relationships, how we manage factors like time and stress,

our personality and work expectations, and what we want to accomplish versus the actions we take. Bringing all those factors into alignment, in order to define and then strive for a standard of excellence, using relevant and proven tools, methods, and training, is what these Personal Development courses are all about

Value

Individuals...

- Solve problems.
- Accomplish more with your time & resources.
- Change how you're perceived in the organization.
- Increase your ability to lead and manage.
- Learn to practice proven, world-class best practices.
- Improve your credibility in the organization.
- Improve your value in the job market.
- Increase your earning power.
- Have the career you want.
- Be fulfilled by your work.

Organizations...

- Identify & prioritize your specific work place issues where training can be beneficial.
- Match research-based, world-class training solutions to your specific needs.
- Make effective training budget decisions.
- Increase the speed of training solution development and implementation.
- Strengthen the link between training and generating results.
- Guarantee the business impact of training.
- Involve & leverage your people to improve organizational performance.
- Solve systemic problems.
- Build capability to solve future problems.
- Build capacity to meet future challenges.
- Be the place where the best & brightest want to work.
- Accelerate World Class Performance through Learning.